

Single Family Year To Date Sales Information

Comparing 1/1/2008 thru 12/31/2008 with 1/1/2007 thru 12/31/2007

Area	Number of Sales			Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	448	512	-64 -13%	\$483,792	\$538,048	-10%	\$490,000	\$558,941	-12%	\$216,738,595	\$275,480,632	-21%
Haiku	52	59	-7 -12%	\$1,060,015	\$1,148,784	-8%	\$739,000	\$942,000	-22%	\$55,120,805	\$67,778,250	-19%
Hana	4	8	-4 -50%	\$935,000	\$805,438	16%	\$820,000	\$712,500	15%	\$3,740,000	\$6,443,500	-42%
Kaanapali	15	18	-3 -17%	\$1,962,600	\$2,450,514	-20%	\$1,600,000	\$2,300,875	-30%	\$29,439,000	\$44,109,250	-33%
Kahakuloa	1	2	-1 -50%	\$925,000	\$1,287,900	-28%	\$925,000	\$1,287,900	-28%	\$925,000	\$2,575,800	-64%
Kapalua	6	12	-6 -50%	\$4,403,750	\$5,441,996	-19%	\$4,411,250	\$4,150,000	6%	\$26,422,500	\$65,303,950	-60%
Keanae	0	1	-1 -100%	\$0	\$865,000	-100%	\$0	\$865,000	-100%	\$0	\$865,000	-100%
Kihei	140	183	-43 -23%	\$797,131	\$808,331	-1%	\$718,909	\$730,000	-2%	\$111,598,313	\$147,924,552	-25%
Kula/Ulupalakua/Kanao	48	70	-22 -31%	\$1,112,581	\$1,019,081	9%	\$875,000	\$764,000	15%	\$53,403,899	\$71,335,700	-25%
Lahaina	23	40	-17 -43%	\$1,809,865	\$1,658,941	9%	\$1,295,000	\$1,125,000	15%	\$41,626,899	\$66,357,637	-37%
Lanai	8	19	-11 -58%	\$435,750	\$1,053,316	-59%	\$443,500	\$425,000	4%	\$3,486,000	\$20,013,000	-83%
Makawao/Olinda/Halimaile	38	49	-11 -22%	\$511,258	\$616,633	-17%	\$443,500	\$570,000	-22%	\$19,427,791	\$30,215,000	-36%
Mau Meadows	16	11	5 45%	\$1,483,562	\$1,351,182	10%	\$1,082,500	\$1,197,000	-10%	\$23,736,998	\$14,863,000	60%
Molokai	3	4	-1 -25%	\$560,000	\$487,500	15%	\$430,000	\$402,500	7%	\$1,680,000	\$1,950,000	-14%
Nahiku	1	1	0 0%	\$600,000	\$925,000	-35%	\$600,000	\$925,000	-35%	\$600,000	\$925,000	-35%
Napili/Kahana/Honokowai	22	37	-15 -41%	\$1,880,545	\$1,312,459	43%	\$1,050,000	\$985,000	7%	\$41,372,000	\$48,561,000	-15%
Olowalu	0	1	-1 -100%	\$0	\$500,000	-100%	\$0	\$500,000	-100%	\$0	\$500,000	-100%
Pukalani	37	56	-19 -34%	\$617,392	\$702,879	-12%	\$630,000	\$673,500	-6%	\$22,843,500	\$39,361,250	-42%
Sprecklesville/Paia/Kuau	20	23	-3 -13%	\$835,610	\$1,180,984	-29%	\$615,000	\$635,000	-3%	\$16,712,200	\$27,162,625	-38%
Wailea/Makena	25	36	-11 -31%	\$3,409,140	\$3,301,354	3%	\$2,300,000	\$2,028,500	13%	\$85,228,500	\$118,848,733	-28%
Mau Summary:	907	1142	-235 -21%	\$831,424	\$919,942	-10%	\$577,867	\$630,069	-8%	\$754,102,000	1,050,573,879	-28%